



Name	Sara Hawkins
Please list any service (committees, boards, etc) to MLSOK, your local association, OAR, NAR, or others within the industry.	I am a part of OAR, MLS TECH (tulsa MLS), LRRA (Little Rock Realtor Association), GTAR(tulsa), New Mexico Realtor Association, Georgia Realtors Association and more
Tell us a little bit about yourself. Please include any community involvement or personal philosophy.	I'm a real estate professional who's deeply focused on operational excellence, agent support, and creating scalable solutions that make the transaction process smoother for everyone involved. In my current role, I've taken on responsibilities that go beyond my title, leading process improvements, mentoring team members, and helping solve complex listing and client scenarios with a proactive, solutions-first mindset. A big part of my personal philosophy is that you don't need perfect conditions to make an impact-you just need ownership and follow-through. I try to lead with that daily, whether that's stepping in to support teammates, improving systems before issues arise, or advocating for better standards that benefit both agents and consumers. From a community standpoint, I contribute most through the people and professionals I work with every day, helping elevate performance, sharing knowledge, and fostering a culture of accountability and growth. I believe strong communities are built through consistent, behind-the-scenes contributions just as much as visible leadership."

What motivated your desire to serve on the MLSOK board?

I'm motivated to serve on the MLSOK board because I see an opportunity to bring a practical, operations-driven perspective to decisions that directly impact agents and the consumer experience. In my day-to-day work, I'm very close to the friction points, whether that's listing accuracy, compliance nuances, or process inefficiencies, and I've developed a strong instinct for where small improvements can drive meaningful impact at scale.

Serving on the board would allow me to contribute not just feedback, but thoughtful solutions that balance policy, usability, and long-term industry standards. I'm especially interested in helping ensure the MLS continues to evolve in a way that supports agents at all levels while maintaining data integrity and professionalism across the market.

Ultimately, I'm motivated by the idea of being part of something bigger than my individual role, helping shape systems and standards that elevate the entire real estate community.
